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TENNESSEE BANKERS ASSOCIATION

211 Athens Way, Ste 100 • Nashville, TN 37228-1381
615/244-4871 or 800/964-5525 • www.TNBankers.org

FOR IMMEDIATE RELEASE
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Contact: Colin Barrett
Vice President of Administration & Member Services

Tennessee Bankers Association and Office Depot Announce Partnership

On Sunday, January 25, the Tennessee Bankers Association announced a new partnership with Office Depot. The partnership will provide discounts averaging 80% to all TBA members and associate members on a wide range of products from office supplies to business services. Office Depot has a professional sales staff across Tennessee that will be catering to the needs of TBA members and associate members.

“At a time when companies are paying special attention to their expenses, the TBA is pleased to present this partnership with Office Depot, an industry leader, that will make an immediate impact on the bottom line for our banks and associate members,” said Colin Barrett, vice president of administration and member services.

TBA-Office Depot Program Highlights

- An average of 80% off Manufacturers Suggested List Price
- Six local, experienced account managers who are responsible for total account management customer satisfaction.
- A core list of 100 frequently ordered, deeply discounted products featuring many high use commodity items used by community and regional banks
- An additional 75 items chosen by the member using the same steeply discounted pricing matrix as the core list.
- For miscellaneous items outside the core and custom-tailored list each member can choose any other product in the Business Services Division full-line catalog at 10% off retail. Additional discounts will be provided on office furniture, print/copy services, custom business forms, promotional products, lunchroom and janitorial supplies, and technology products.

— MORE —



Tennessee Bankers Association - Office Depot Partnership
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- Next-day delivery by Office Depot truck or UPS, depending on your location. Delivery is free on every order.
- Access to the award winning Business Services Division website for placement of orders, online catalog, stock availability, order history, product returns, and usage reports.
- Each TBA member or associate member employee will receive 10% off their retail store purchases.

For additional information about the benefits of this partnership, please contact the following Office Depot district sales managers:

Marvin Watrobski – Middle and East Tennessee – 615-556-1775

Brad Harris – West Tennessee – 901-854-7899

Or contact Colin Barrett at the Tennessee Bankers Association at 615-244-4871 or cbarrett@tnbankers.org.

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The Tennessee Bankers Association is a not-for-profit organization representing all 255 of Tennessee's commercial banks and savings and loan institutions. The association provides continuing education, develops and monitors state and federal legislative agendas, disseminates information on all facets of the financial services industry, and promotes the public image of financial institutions. Visit us at our website, www.TNBankers.org.