



Roadlink USA

(Atlanta, GA)

Roadlink USA engaged the services of CMR & Associates, Inc. an effort to reduce their annual \$6M Group Benefit expenditure. By utilizing the CMR Database®, Roadlink expanded their options by being introduced to three new regionally diverse broker specialists with their unique marketplace relationships.

RoadLink USA

Redefining Intermodal Trucking Logistics

Results: With CMR's intervention and oversight \$1M+ in savings was generated without disturbing the holding providers, benefits, and employee contributions. Roadlink secured second and third year rate guarantees ensuring a minimum of three years of savings in excess of \$1M annually.

Michael Raue, SVP (703) 518-8842

Eileen Fisher

(Irvington, NY)

Eileen Fisher's CFO Ken Pollak retained the services of CMR & Associates in an effort to independently review a 10-year Property/Casualty brokerage relationship.

**EILEEN
FISHER**

Results: Over a 3-year period premiums were reduced 35% the first year, an additional 10% the second year, and an additional 10% the third year. Savings were achieved without sacrificing any coverage changes and results yielded servicing improvements from both the broker and insurance provider.

Mr. Ken Pollak, CFO (914) 721-4052

Lincoln Educational Services

(West Orange, NJ)

One of the nation's largest technical schools operating for more than 60 years with locations in 41 states engaged the services of CMR & Associates to independently review their Property/Casualty servicing and expenditures.



Results: Property/Casualty premiums were reduced by 31%, improvements in coverage realized and significantly improved broker and provider servicing.

Caesar Riberio, CFO, (973) 736-9340 or Scott Shaw, (COO), (973) 736-9340

International Consultants

www.cmr-associates.com

CMR & ASSOCIATES, INC.

New York ■ Los Angeles ■ Dallas ■ San Diego

Property/Casualty ■ Group Benefits ■ Retirement