

# An Invitation for Membership in

## TENNESSEE GROCERS & CONVENIENCE STORE ASSOCIATION



**The only statewide food trade association  
serving the total Tennessee food industry.**

Tennessee Grocers &  
Convenience Store Association  
1838 Elm Hill Pike, Suite 136  
Nashville, Tennessee 37210  
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Fax: (615) 889-2877  
Toll: (800) 238-8742  
[www.tngrocer.org](http://www.tngrocer.org)

## What is TGCSA?

TGCSA is Tennessee Grocers & Convenience Store Association, the only food trade association that represents all segments of Tennessee's food market. Membership is comprised of retail grocery and convenience store operations and food industry suppliers. Since 1978, TGCSA has been serving the needs of its members. The purposes of this association are to maintain a high standard of integrity and efficiency in the welfare of such industry; foster and promote the welfare of such business; and to disseminate useful information in the best interest of the food industry and the public.

Your voice in TGCSA is as close as a toll-free telephone call (800-238-8742). We can also be reached at 615-889-0136.

## Membership Services

### Health & Accident, Employee Coverage:

- Financial Products and Services, Inc., specializing state wide in medical, life and disability coverage.
- Grocers Insurance Group offers programs covering workers compensation and business insurance.

### FMS Payroll Processing Program:

All TGCSA members (grocery, c-store retailers, wholesalers, manufacturers, brokers) will realize substantial savings on their payroll processing fees through the FMS Program. FMS has provided payroll, accounting services and software to the retail industry for over 30 years.

### TopShelf Responsible Vendor Training Program:

TopShelf has been endorsed as the association's preferred Responsible Vendor Training Program. As a third party trainer, TopShelf is able to provide the Train the Trainer materials for retailers to use in-house or public training classes for retail employees to attend and become certified under the new Responsible Vendor Law. TGCSA members receive exclusive discounts from TopShelf. A 50% discount for the Train the Trainer materials along with nearly 25% discount on training workbooks and 20% discounts for public training classes.

### TGCSA Coupon Redemption Center:

One of our most valuable resources, it relieves you of the time-consuming task of redeeming the cents off coupons you receive from your customers. We do all the work, you make the money. No need to sort or count coupons.

### Member Database:

TGCSA members are welcome to use the member database at any time.

### Networking:

Exposure at our events (i.e. Annual Convention and World of Food & Fuel Expo, TGEF golf tournaments, participation on committees, etc) is invaluable. Retailers support and depend on our organization and appreciate suppliers, vendors, manufacturers, and wholesalers who join and participate in TGCSA events.

### Buyers Guide:

TGCSA associate members are listed in the buyer's guide. The buyer's guide is contained within the Volunteer Grocer magazine and on our website. TGCSA staff refers to the buyer's guide when retailers request a contact to address category needs.

### Annual Convention and World of Food & Fuel Expo:

Our Convention and World of Food & Fuel Expo features Tennessee's largest food trade show, as well as various educational seminars to assist members in their business operations.

Members receive registration and exhibit discounts.

## Communication

### Fraudulent Coupon Alert:

When alerted of fraudulent coupons, TGCSA emails and faxes members the current coupons that have been identified as fraudulent.

### "The Checkout" Newsletter:

This publication keeps members current on regulatory policy and food industry news.

### "The Checkout" E-Newsletter:

This email keeps members current with email alerts concerning time sensitive information.

### "The Volunteer Grocer" Magazine:

Our trade association magazine provides industry news and information, articles from food industry experts and advertising opportunities for TGCSA members.

### Industry and Public Information Services:

Assistance to member companies in publicizing activities throughout the industry.

## Legislative Affairs

### Legislative Services/Government Relations:

TGCSA's lobbying activities support the food industry at the state level as well as monitoring the regulations and issues from Washington that affect the food industry. TGCSA also works with state departments on rules and regulations affecting the food industry.

### Legislative Updates:

While the Tennessee General Assembly is in session, TGCSA sends email updates to its members concerning issues of concern to the industry. Receive the latest news and legislative information so your voice is heard at the legislature.

## Scholarships:

In October 1985, The Tennessee Grocers Education Foundation was established to encourage educational activities in the food industry. Each year, TGEF awards scholarships to student employees or children of employees of TGCSA members. In addition, TGEF provides free consulting services to TGCSA members who are interested in instituting a scholarship program within their business.

## Join Today!

There are several membership sections.

Two Retail Sections:

- Convenience Store
- Supermarket

Five Supplier Sections:

- Distributors
- Food Brokers
- Manufacturers
- Service Companies
- Wholesalers

Nominations for Directors to fill vacancies on the Board may come from any section of membership.

Members of all sections may serve as Officers, Directors or Committee chairs.

Please fill out the appropriate application and return, along with your check or payment information to the TGCSA office.

# Application for Retail Membership Tennessee Grocers & Convenience Store Association

Supermarket       Convenience Store

Store or Company Name \_\_\_\_\_

Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Store Location \_\_\_\_\_

Mailing Address (if different from above) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Cell \_\_\_\_\_

Email Address \_\_\_\_\_

Website \_\_\_\_\_

Number of Stores: \_\_\_\_\_

Name of Principle Supplier (Warehouse or Cooperative) \_\_\_\_\_

Other locations or contacts to be included in member contact list so that you can maximize your membership and we can communicate effectively. Examples: legislative contact, division contacts, store managers and addresses, coupon processor. Please attach a separate sheet if needed.

Name \_\_\_\_\_ Position / Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

## DUES INVESTMENT SCHEDULE

### Retailers located in Tennessee

Dues for One Store = \$225

Maximum for Supermarket = \$3,000

Dues for Multiple Stores = additional \$50 per store

Maximum for Convenience Store = \$2,500

### Retailers located Outside Tennessee using our Coupon Processing Program

\$175 Flat Fee

Check enclosed or charge to:     AMEX     MC     VISA     Discover

Card # \_\_\_\_\_ Expiration Date \_\_\_\_\_

Card holder's name \_\_\_\_\_

Signature \_\_\_\_\_

# Application for Non-Retail Membership

Distributor  Food Broker  Manufacturer  Service  Wholesaler

Company Name \_\_\_\_\_

Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Business Location \_\_\_\_\_

Mailing Address (if different from above) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Cell \_\_\_\_\_

Email Address \_\_\_\_\_

Website \_\_\_\_\_

Other locations or contacts to be included in member database so that you can maximize your membership and we can communicate effectively. Examples: legislative contact, division contacts, tradeshow contact. Please attach a separate sheet if needed.

Name \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Email \_\_\_\_\_

Please provide a brief description of your company and/or service \_\_\_\_\_

\_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

## Dues Investment Schedule

Distributor.....\$450

Wholesaler.....\$1,000

Food Broker.....\$450

All other associates.....\$450

Check enclosed or charge to:  AMEX  MC  VISA  Discover

Card # \_\_\_\_\_ Expiration Date \_\_\_\_\_

Card holder's name \_\_\_\_\_

Signature \_\_\_\_\_