

Getting a Seat at the Table

The 12 Most Important Ways in Priority Order

1. Revenue, revenue, revenue
2. Increase efficiency
3. Be a problem solver
4. Give something back to your community
5. Be client oriented
6. Make things happen
7. Look different
8. Stay focused - don't jump to conclusions
9. Be accountable
10. Be a team player
11. Say what you mean - mean what you say
12. Never miss a deadline

Other

- Be hungry
- Be trainable
- Find mentors
- Embrace technology
- Always have a positive attitude

It's the same process as "How to get ahead", "How to get promoted", etc.