



## The Plastics Group, Inc. (Willowbrook, IL)

One of North America's largest industrial blow molders with manufacturing facilities in IL and Oh engaged the services of CMR to review their Property/Casualty program. Rather than wait seven months for their renewal, The Plastics Group hired CMR to independently audit coverage and benchmark existing insurance rates.



**Results:** Program deductibles were dramatically reduced, gaps in coverage were identified and corrected, and premiums for Property, General, Automobile, and Umbrella, Directors' & Officers' Liabilities and Workers' Compensation combined were reduced annually by 50%.

Michael Moore, CFO, (630) 325-1210 ext. 200

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## Derek Peterman Joins CMR (Dallas, TX)

Derek Peterman oversees the operations of CMR's Dallas office bringing with him more than 18 years of successful sales and management experience. Before coming to CMR, Peterman founded Century Healthcare (CHC) in 2002. As CEO of CHC, Peterman successfully built a national Third Party Administrator (TPA) that exclusively developed and administered highly customized limited benefit medical plans to some of the largest employers throughout the country.



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## The Plastics Group, Inc. -- Michael Moore, CFO (Willowbrook, IL)

"After our 2007 P&C renewal was completed, I had a gut instinct we were not receiving the most competitive program for our Company. Our broker emphatically stated otherwise. CMR agreed and through their assistance, we were able to make a mid-year change and dramatically improve our coverage position and save more than 40% off our 2007 renewal. Good thing I listened to my gut and CMR."

## Laurus Healthcare -- David Budke, President (Houston, TX)

"We brought in CMR to bring us alternatives to our 2007-2008 P&C renewal. Our incumbent broker was able to bring our cost of risk down 11% from the 2006 program. CMR, through their efforts, were able to improve our coverage position and also took an additional 36% out of the cost of the program."

## Roadlink USA -- Michael Raue, VP Integration (Atlanta, GA)

"We were fighting escalating health care costs for our company. Through the services of CMR, we were able to have four broker specialists compete on our \$6mm Group Benefit spend. Through this competition and the diligent efforts of CMR, we were able to save more than \$1mm from our renewal."

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## International Consultants

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