

# ILLINOIS FOOD RETAILERS ASSOCIATION

## 2012 BUYERS GUIDE REFERENCE LIST

### ACCOUNTANTS

Coleman & Associates ..... 773/444-3100  
 Crouch, Farley, & Heuring, PC..... 573/332-1177  
 FMS ..... 877/435-9400  
 Porte Brown LLC ..... 847/956-1040

### ARCHITECTS / CONSULTING / CONSTRUCTION

TCI Architects/Engineers ..... 608/781-5700

### ATM MACHINES

Access Solutions, Inc..... 630/355-9595

### ATTORNEYS

Best, Vanderlaan & Harrington .... 630/752-8000  
 Lavelle Law, LTD. .... 847/705-7555

### BAKERIES

Alpha Baking Company..... 630/924-7550  
 Bimbo Bakeries USA ..... 708/478-3861  
 Chicago Baking Company..... 630/941-7100  
 Gonnella Baking Company ..... 312/733-2020  
 Haas Baking Company ..... 800/325-3171  
 Hostess Brands/Peoria ..... 309/674-9221  
 Hostess Brands/Schiller Park..... 847/678-0491  
 Lewis Bakeries ..... 812/425-4642  
 Pan-O-Gold Baking..... 608/834-1816  
 Sara Lee Bakery Group ..... 708/422-4355  
 Turano Baking Co..... 708/788-9220

### BANKS & FINANCIAL SERVICE

Financial Mgmt. Solutions..... 888/233-6533  
 Plaza Bank ..... 708/456-3440  
 Transamerica..... 866/393-8967  
 U.S. Bank ..... 312/325-8762

### Barcode Products

Fotel, Inc. .... 630/932-7520

### BEER / WINE

Anheuser-Busch, Inc ..... 847/914-0572  
 Anheuser-Busch, Inc ..... 309/243-1988  
 MillerCoors ..... 847/264-3800  
 MillerCoors ..... 314/822-5483  
 Trincherro Family Estates ..... 630/718-1549

### BEVERAGES - SOFT DRINKS/WATER

Coca Cola Enterprises-Mid. .... 847/647-0200  
 Coca Cola Enterprises ..... 630/584-3600  
 Crystal Geyser / C.G. Roxane..... 847/934-6230  
 Dr. Pepper/Snapple Group..... 800/589-3555  
 Pepsi Americas..... 847/483-7603  
 Pepsi Cola -Champaign ..... 217/352-4126

### BROKERS, FOOD

Acosta Sales & Marketing ..... 630/620-7600  
 Advantage Sales & Marketing..... 630/339-7600  
 Crossmark Sales & Marketing..... 630/424-9200  
 Impact Sales, Inc. .... 630/652-9700  
 William F. Brockman Co. .... 800/642/7771

### CASH REGISTERS SYSTEMS

North Country Business Prod..... 218/759-7135  
 POS Plus LLC..... 618/993-7587  
 Retail Data Systems of Chi. .... 630/435-7200  
 Retail Data Systems of Ill..... 309/353-7375

### CEREALS

General Mills ..... 630/810-0727

### CHEESE

Avanti Food Company ..... 815/379-2155  
 Kraft Foods ..... 630/547-6378  
 Meadow-Lane Cheese Co..... 773/283-1370  
 Shullsburg Creamery Inc. .... 800/533-9594

### COFFEE, TEA

Sara Lee / Senseo ..... 630/416-6755  
 Stewarts Private Blend Foods..... 773/489-2500

### CONDIMENTS/DRESSINGS/SPICES

Chicago Housewares, Inc. .... 708/728-1197  
 J. D. Mullen Company..... 618/586-2727  
 McCormick & Company, Inc..... 630/836-7006  
 Morton Salt ..... 312/807-2000  
 V. Formusa Company ..... 312/421-0485

### COOKIES AND CRACKERS

Kraft Nabisco Biscuit Div. .... 630/629-9831

### COUPON REDEMPTION PROGRAMS

Illinois Food Retailers Assn. .... 800/624-6712

### CUSTOMER REWARDS PROGRAMS

Loyalty Lane, Inc. .... 678/429-1376

### DAIRY PRODUCTS AND ICE CREAM

Dean Foods Company ..... 800/332-6264  
 Dutch Farms ..... 773/660-0900  
 Nestle DSD/Edy's ..... 630/924-7755  
 Prairie Farms Dairy, Inc ..... 217/423-3459  
 Roberts Dairy Company..... 800/397-7575  
 Shullsburg Creamery Inc. .... 800/533-9594

### DELI / CHICKEN PROGRAMS

Chesters Chicken ..... 800/970-7156  
 Lipari Foods..... 800/729-3354  
 Pro Food Systems/Champs Chicken 573/896-2500  
 Reser's Fine Foods ..... 816/734-9472  
 Taylored Food Concepts ..... 217/398-1231

### DISPLAYS

Dahlstrom Display, Inc. .... 708/410-4500

### DISTRIBUTORS, FOOD

Dutch Farms ..... 773/660-0900  
 KeHE Distributors ..... 815/886-3700

### ELECTRONIC FUNDS TRANSFER

Concord / First Data Corp..... 901/309-8421

### ELECTRICITY SUPLIERS / PROGRAMS

Ameren Utilities Energy Act..... 309/677-7955  
 ComEd Smart Ideas Prog..... 888/806-2273  
 Glacial Energy ..... 630/561-1537  
 Midwest Illumination, Inc. .... 248/620-3340

### EQUIPMENT DEALERS

Berkel Midwest Sales/ Serv..... 708/293-0500  
 Biro of Chicago, Inc. .... 773/486-5420  
 Group Four Retail Equip..... 800/326-2460  
 Hays Food / Chester Chicken..... 800/970-7156  
 Hobart Corporation ..... 847/631-0067  
 Leach Food Equipment ..... 800/544-9410  
 R. W. Refrig. - Kysor/Warren..... 217/753-0100  
 U. S. Refrigeration ..... 800/458-7255

### ETHNIC FOODS

La Preferida, Inc ..... 773/254-7200

### FISH

Supreme Lobster & Seafood ..... 630/832-6700

### FLOOR , CLEANING & SUPPLIES

Brite Site ..... 773/772-7300

### FROZEN FOODS

Gonnella Frozen Products..... 630/947-3968

### GAS SUPPLIERS

Integrays Energy Services..... 920/617-6248  
 Proliance Energy ..... 317/231-6800

### GENERAL MERCHANDISE

Northwest Enterprises ..... 847/806-0034  
 Really Big Coloring Books ..... 800/244-2665  
 Valu Merchandisers Co. .... 800/480-8258

### ICE

Arctic Glacier Premium Ice ..... 800/334-1834  
 Home City Ice ..... 513/598-3183  
 Lang Ice Company ..... 773/735-5000

### INSURANCE

Arthur Gallagher Risk Mgmt. .... 630/285-3686  
 Crissie Insurance Group ..... 847/296-0655  
 Finn Insurance Agency, Inc. .... 708/447-8300  
 Gallagher Benefit Services ..... 630/285-3442  
 Hicks Insurance Group ..... 708/532-7474

### INVENTORY SERVICE

National Inventory Serv. / AJW... 877/259-2686

### LABELS, FORMS & PRICE MARKING

AAA Price Tag & Specialty ..... 800/222-5272

### LIQUOR / WINE DISTRIBUTORS

Trincherro Family Estates..... 630/718-1549

Illinois Food Retailers Association  
 1919 S. Highland Ave. Suite 265-D  
 Lombard, IL 60148  
 630-627-8100  
 IL Toll free 1-800-624-6712  
[www.ilfood.org](http://www.ilfood.org)

<b>LOTTERY</b>			
Illinois State Lottery .....	217/782-8294		
<b>MARKET RESEARCH</b>			
Willard Bishop .....	847/381-4443		
<b>MARKETING PROGRAMS</b>			
Dahlstrom Display, Inc. ....	708/410-4500		
Stevens & Tate Marketing .....	630/627-5200		
Windsor Marketing Group .....	800/243-2747		
<b>MEAT / POULTRY / LAMB &amp; VEAL</b>			
Cargill Food Distribution .....	800/323-9182		
Illinois Crown Beef.....	309/995-3582		
Strauss Brands.....	414/421-5250		
<b>MEAT SPECIALTIES</b>			
Carl Buddig & Company.....	708/798-0900		
<b>MONEY COUNTING SYSTEMS</b>			
Cummins-Allison Corp.....	630/833-2285		
RSS Partners, Inc. "The Banker" ..	904/610-2629		
<b>NEWS MEDIA/PUBLICATIONS</b>			
Chicago Sun Times.....	312-321-2470		
Chicago Tribune.....	630/368-4110		
Food Industry News .....	847/699-3300		
Progressive Grocer .....	312/663-5560		
Super Market News.....	312/870-5015		
WGN Radio .....	312-222-5079		
<b>ORGANIZATIONS</b>			
American Egg Board .....	217/524-9131		
Central Illinois Food Bank .....	217/522-4022		
FamilyFarmed.org .....	708/763-9920		
Food Marketing Inst. (F.M.I.) .....	202/452-8444		
Grocery Merchandising Assn. ....	630/953-2160		
Greater Chi. Food Depository .....	773/247-3663		
Illinois Beef Association.....	217/787-4280		
Illinois Dept. of Agriculture.....	217/782-6675		
Michigan Apple Committee .....	800/456-2753		
Illinois Food Bank Association.....	773/843-6804		
Midwest Dairy Association .....	309/454-5099		
National Confectioners Assn.....	703-790-5750		
National Grocers Assn (NGA) .....	703/516-0700		
Northern Illinois Food Bank .....	630/443-6910		
UFCW Midwest Benefits Fund .....	847/384-7000		
University Of Illinois Ext.....	309/792-2500		
<b>PACKAGING SUPPLIES</b>			
Natural Packaging .....	708/246-3420		
<b>PASTA / NOODLES</b>			
Prima Pasta Shop, Inc.....	309/689-3400		
Strom Products, LTD.....	847/236-9676		
<b>PAYROLL PROCESSING</b>			
FMS .....	877/435-9400		
<b>PEST CONTROL</b>			
McCloud Services .....	800/332-7805		
<b>PET SUPPLIES</b>			
Diaz Rock & Pet Supplies .....	815/609-0888		
<b>PIZZA</b>			
Avanti Food Company .....	815/379-2155		
Butch's Premium Pizza.....	309/263-8401		
Home Run Inn Frozen Foods .....	630/783-9696		
Kraft Pizza Corporation .....	630/547-6389		
Power Play (Home Run Inn).....	630/972-2645		
<b>PRINTERS</b>			
Atlantic Press .....	708/424-3400		
Fisher Printing .....	708/598-1500		
Prographics .....	800/747-2741		
Prompt Graphics Company .....	312/454-4554		
Rapid Circular Press .....	312/421-5611		
RBO Printlogistix .....	314/373-1424		
<b>PRODUCE</b>			
Caito Foods .....	317/897-2009		
Chiquita / Fresh Express .....	708/444-3020		
Green Giant Fresh.....	208/524-4700		
Indianapolis Fruit Company.....	800/377-2425		
Ron's Produce Company .....	217/824-2239		
Strube Celery & Vegetable.....	773/446-4040		
W. Newell & Company .....	217/278-4297		
<b>PROPANE EXCHANGE</b>			
Heritage Propane Express .....	847/244-6430		
<b>PROMOTIONAL ITEMS</b>			
Midwest Promotional Group .....	708/277-0968		
<b>RECYCLING</b>			
Commercial Waste Systems .....	219/663-5678		
Larcker Recycling Service.....	630/922-0759		
<b>REFRIGERATION EQUIP. &amp; SERVICE</b>			
R.W. Refrig. (Kysor/Warren) .....	217/753-0100		
U.S. Refrigeration.....	847/526-1099		
<b>RENDERERS</b>			
Darling International, Inc.....	773/376-5550		
Kaluzny Brothers, Inc .....	815/744-1453		
<b>SCALES / SLICERS</b>			
Berkel Midwest Sales & Serv. ....	800/921-9151		
Biro of Chicago, Inc. ....	773/486-5420		
Hobart Corporation .....	847/631-0070		
<b>SECURITY EQUIPMENT / PROGRAMS</b>			
Agilence, Inc. ....	856/366-1200		
Murphy Security Solutions.....	708/482-4682		
Procom Enterprises .....	773/545-0101		
RETAILCONTROL Group .....	602/448-8500		
<b>SHOPPING CARTS</b>			
Group Four Retail Equip. ....	800/326-2460		
R.W. Rogers Company .....	630/377-9033		
<b>SIGNAGE, DIGITAL</b>			
Your Neighborhood Network .....	773/784-8100		
<b>SNACKS</b>			
C. J. Vitner, Inc .....	773/523-7900		
Frito Lay, Inc.....	630/424-5911		
Kernel Fabyans Popcorn.....	630/485-4680		
Snyders of Hanover.....	708/924-4397		
Superior Nut and Candy .....	773/254-7900		
<b>SOFTWARE SYSTEMS</b>			
Midax, Inc. ....	757-496-4168		
<b>STORE DESIGN</b>			
CIP Retail Impact.....	800/877-7373		
<b>TRANSPORTATION</b>			
C.H. Robinson Worldwide. ....	630/972-3900		
<b>WHOLESALE FOOD DISTRIBUTORS</b>			
Affiliated Foods Midwest.....	608/347-7318		
Associated Whisle. Grocers .....	913/288-1510		
Central Grocers, Inc .....	815/553-8800		
Certco, Inc .....	608/271-4500		
Dearborn Whisle. Grocers.....	800/999-3663		
IGA, Inc.....	773/693-4520		
Nash Finch Co.-Cedar Rapids....	319/743-4201		
Nash Finch Co.- Westville .....	219/785-3229		
Save-A-Lot Food Stores .....	314/592-9645		
Supervalu – Champaign .....	217/384-2745		
Supervalu–Pleasant Prairie .....	262/947-9387		
Supervalu – St. Louis .....	314/595-1746		
Winkler Wholesale Grocers .....	800/621-3843		

**With most sincere gratitude we salute the companies listed and their executives who so ardently support the independents' cause. Their generous contributions assured the success of your convention. We recognize their exceptional cooperation and suggest you, our retail store member, let the company representatives know how you feel about their assistance. All of these companies merit your support.**