

TENNESSEE BANKERS ASSOCIATION – TRAINING PROVIDER FOR TENNESSEE

ABA eLearning Course and Credit Listing as of 10-31-06

Course ID	Course Name	Course Hours*	Credit Hours		Price	
			AIB	ICB	Member	NonMember
bb001	Calling on Small Business Customers	2	0.25	0	\$95	\$130
bb002	Servicing and Growing Small Business Relationships	2	0.25	0	\$95	\$130
bb003	Relationship Selling to Small Business Customers	2	0.25	2.5	\$95	\$130
bf001	Intro. to Analyzing Financial Statements	3	0.25	7.25	\$95	\$130
bf002	Fundamentals of Small Business Banking	2	0.25	0	\$95	\$130
bf003	Overview of Financial Statements	2	0.25	5	\$95	\$130
bf004	Credit Products for Small Businesses	3	0.25	0	\$95	\$130
bf005	Retirement Products for Small Businesses	2	0.25	0	\$95	\$130
bf006	Deposit Products for Small Business	2	0.25	2.5	\$95	\$130
bk001	Banking Today	3	0.5	0	\$95	\$130
fb001	Business Etiquette	2	0.25	0	\$95	\$130
fb002	Writing Bank Correspondence	3	0.5	0	\$95	\$130
fb003	Dealing Effectively with Co-workers	3	0.5	0	\$95	\$130
fb004	Ethical Issues for Bankers	2	0.5	5	\$95	\$130

fb005	Managing Time at Work	2	0.25	0	\$95	\$130
fb006	Meetings That Work	1	0	1.25	\$95	\$130
fb007	Presentation Skills	2	0.25	2.5	\$95	\$130
fb008	Telephone Etiquette	2	0.25	2.5	\$95	\$130
fb009	Sexual Harrassment in the Workplace	1	0.00	0	\$95	\$130
ie001	E-Commerce Fundamentals for Bankers	Retired		Retired	Retired	Retired
ie002	A Banker's Guide to Searching the Internet	Retired		Retired	Retired	Retired
ie003	Intro. To The Internet for Bankers	Retired		Retired	Retired	Retired
mi001	Performance Management	3	0.5	0	\$95	\$130
mi002	Hiring the Best	2	0.5	0	\$95	\$130
mi003	Coaching for Success	2	0.25	0	\$95	\$130
mi004	Managing Employee Relations	3	0.5	0	\$95	\$130
mi005	Rewards and Recognition	2	0.5	0	\$95	\$130
mi006	Corrective Action	2	0.25	0	\$95	\$130
mi007	Improving Productivity	3	0.25	0	\$95	\$130
mi008	Managing Change	2	0.25	0	\$95	\$130
mi009	Project Management Fundamentals, Part One	2	0.25	0	\$79	\$105
mi010	Project Management Fundamentals, Part Two	2	0.25	0	\$79	\$105
mi011	Sexual Harrassment in the Workplace for Managers	1	0.00	0	\$95	\$130
rb001	Fundamentals of Consumer Lending	3	0.5	7.25	\$95	\$130
rb002	Consumer Credit Products	3	0.25	0	\$95	\$130
rb003	Fundamentals of Mortgage Lending	2	0.25	5	\$95	\$130

rb004	Revitalizing Customer Service	3	0.5	0	\$95	\$130
rb005	Understanding Financial Planning	2	0.25	0	\$95	\$130
rb006	Referring Trust Customers	2	0.25	0	\$95	\$130
rb007	Personal Tax Return Analysis	4	0.25	9.75	\$95	\$130
rb008	Introduction to Financial Planning Products	4	0.25	0	\$95	\$130
rb009	Referring Insurance & Annuities Customers	2	0.25	0	\$95	\$130
rb010	Referring Mutual Funds & Securities Customers	3	0.25	0	\$95	\$130
rb011	Understanding Bank Products	2	0.25	0	\$95	\$130
rc001	Bank Secrecy Act	2	0.25	5	\$95	\$130
rc002	Fair Lending	2	0.25	5	\$95	\$130
rc003	Equal Credit Opportunity Act -- Regulation B	2	0.25	5	\$95	\$130
rc004	Truth in Lending Act -- Regulation Z	2	0.25	5	\$95	\$130
rc005	Home Mortgage Disclosure Act (HMDA)	1	0	1.25	\$95	\$130
rc006	Real Estate Settlement Procedures Act (RESPA)	2	0.25	5	\$95	\$130
rc007	Fair Credit Reporting Act (FCRA)	2	0.25	5	\$95	\$130
rc008	Privacy for Customer Contact Personnel	1	0	2.5	\$95	\$130
rc009	Expedited Funds Availability (Reg CC)	1	0	1.25	\$95	\$130
rc010	Servicemembers Civil Relief Act	1	0	1.25	\$95	\$130
rc011	USA PATRIOT Act	1	0	1.25	\$95	\$130
rc012	OFAC	1	0	1.25	\$95	\$130
rc013	Truth-in-Savings Reg DD	1	0	1	\$95	\$130
rc014	Flood Disaster Protection Act	1	0	1	\$95	\$130
rc015	Fair Housing Act	1	0	1	\$95	\$130
rc016	Americans with Disabilities (ADA)	1	0	1	\$95	\$130

rc017	EFTA - Reg E	1	0	1	\$95	\$130
rc018	FDIC Deposit Insurance	1	0	1	\$95	\$130
rc019	Extending Credit to Bank Insiders (Reg O)	1	0	1	\$95	\$130
rc020	Bank Protection Act	1	0	1	\$95	\$130
rc021	Bank Bribery Act	1	0	1	\$95	\$130
rc022	Community Reinvestment Act	1	0	1	\$95	\$130
rc023	Regulatory Compliance for Personal Bankers	4	0.25	5	\$95	\$130
rc024	Regulatory Compliance for Customer Service Reps	3	0.25	4	\$95	\$130
rc025	Regulatory Compliance for Tellers	3	0.25	2.5	\$95	\$130
rc026	Regulatory Compliance for Call Center Reps	3	0.25	3	\$95	\$130
rc027	Check 21 Overview	1/2	0	0	\$45	\$60
rc028	Bank Secrecy Act (BSA) for Call Center Representatives	1/2	0	0	\$55	\$75
rc029	Office of Foreign Asset Control (OFAC) for Call Center Representatives, Customer Service Representatives, Personal Bankers, and Tellers	1/4	0	0	\$35	\$50
rc030	USA PATRIOT Act for Call Center Representatives, Customer Service Representatives, Personal Bankers, and Tellers	1/4	0	0	\$35	\$50
rc031	Privacy for Call Center Representatives	1/4	0	0	\$35	\$50
rc032	Expedited Funds Availability (Reg CC) for Call Center Representatives	1/4	0	0	\$35	\$50
rc033	Truth in Savings Act (Reg DD) for Call Center Representatives	1/4	0	0	\$35	\$50

rc034	Reserve Requirements (Reg D) for Call Center Representatives, Customer Service Representatives, and Tellers	1/4	0	0	\$35	\$50
rc035	Electronic Funds Transfer Act (Reg E) for Call Center Representatives and Personal Bankers	1/2	0	0	\$55	\$75
rc036	Fair Credit Reporting Act (FCRA) for Call Center Representatives	1/4	0	0	\$35	\$50
rc037	Americans with Disabilities Act (ADA) for Call Center Representatives, Customer Service Representatives, Personal Bankers, and Tellers	1/4	0	0	\$35	\$50
rc038	Bank Secrecy Act (BSA) for Customer Service Representatives	1/2	0	0	\$55	\$75
rc039	Privacy for Customer Service Representatives	1/4	0	0	\$35	\$50
rc040	Expedited Funds Act (Reg CC) for Customer Service Representatives	1/4	0	0	\$35	\$50
rc041	Truth in Savings Act (Reg DD) for Customer Service Representatives	1/4	0	0	\$35	\$50
rc042	Electronic Funds Transfer Act (Reg E) for Customer Service Representatives	1/4	0	0	\$35	\$50
rc043	Community Reinvestment Act (CRA) for Customer Service Representatives, Personal Bankers, and Tellers	1/4	0	0	\$35	\$50
rc044	Bank Secrecy Act (BSA) for Personal Bankers	1/2	0	0	\$55	\$75
rc045	Privacy for Personal Bankers	1/4	0	0	\$35	\$50

rc046	Expedited Funds Availability Act (Reg CC) for Personal Bankers	1/4	0	0	\$35	\$50
rc047	Truth in Savings Act (Reg DD) for Personal Bankers	1/4	0	0	\$35	\$50
rc048	Bank Bribery Act for Personal Bankers	1/4	0	0	\$35	\$50
rc049	Fair Credit Reporting Act (FCRA) for Personal Bankers	1/4	0	0	\$35	\$50
rc050	Fair Lending for Personal Bankers	1/2	0	0	\$55	\$75
rc051	Equal Credit Opportunity Act (ECOA) for Personal Bankers	1/2	0	0	\$55	\$75
rc052	Home Mortgage Disclosure Act (HMDA) for Personal Bankers	1/4	0	0	\$35	\$50
rc053	Real Estate Settlement Procedures Act (RESPA) for Personal Bankers	1/2	0	0	\$55	\$75
rc054	Truth in Lending (Reg Z) for Personal Bankers	3/4	0	0	\$55	\$75
rc055	Bank Secrecy Act (BSA) for Tellers	1/2	0	0	\$55	\$75
rc056	Privacy for Tellers	1/4	0	0	\$35	\$50
rc057	Expedited Funds Availability Act (Reg CC) for Tellers	1/4	0	0	\$35	\$50
rc058	Electronic Funds Transfer Act (Reg E) for Tellers	1/4	0	0	\$35	\$50
rc059	Fair Lending for Consumer Lenders	1/2	0	0	\$55	\$75
rc060	Truth in Lending (Reg Z) for Consumer Lenders	1/2	0	0	\$55	\$75
rc061	Unfair or Deceptive Acts or Practices (Reg AA) for Consumer Lenders	1/4	0	0	\$35	\$50

rc062	Home Mortgage Disclosure Act and Community Reinvestment Act for Consumer Lenders	1/4	0	0	\$35	\$50
rc063	Fair Credit Reporting Act (FCRA) for Consumer Lenders	1/2	0	0	\$55	\$75
rc064	Deposit-Related Regulations for Consumer Lenders (Reg E and Reg D)	1/4	0	0	\$35	\$50
rc065	Servicemembers Civil Relief Act for Consumer Lenders	1/4	0	0	\$35	\$50
rc066	Anti--Money Laundering Regulations for Consumer Lenders (BSA, USA PATRIOT Act, and OFAC)	1/4	0	0	\$35	\$50
rc067	Flood Disaster Protection Act for Consumer Lenders	1/4	0	0	\$35	\$50
rc068	Real Estate Settlement Procedures Act (RESPA) for Consumer Lenders	1/4	0	0	\$35	\$50
rc069	Extending Credit to Bank Insiders (Reg O) for Consumer Lenders	1/4	0	0	\$35	\$50
rc070	Privacy for Consumer Lenders	1/4	0	0	\$35	\$50
rc071	Bank Secrecy Act (BSA) for Managers	1	0	0	\$95	\$130
rc072	BSA for Private Bankers	1	0	0	\$55	\$75
rc073	Regulatory Compliance for Consumer Lenders	5	0.25	0	\$95	\$130
rs001	Cross-Selling Deposit Products	4	0.5	0	\$95	\$130
rs002	Effective Referrals	2	0.25	0	\$95	\$130

rs003	Building and Retaining Customer Relationships	2	0.25	0	\$95	\$130
rs004	Introduction to Relationship Selling	3	0.5	0	\$95	\$130
rs005	Sales Coaching in the Bank	2	0.25	0	\$95	\$130
rs007	Successful Sales Campaigns	2	0.25	0	\$95	\$130
rs008	Event Based Selling	1	0	1.25	\$95	\$130
rs009	Profiling Mortgage Prospects	2	0.25	2.5	\$95	\$130
rs010	Tele-consulting	2	0.25	2.5	\$95	\$130
ti001	Building Trust Expertise-Trust Administration	6	0.5	7	\$335	\$450
ti002	Building Trust Expertise-Taxation & Estate Planning	6	0.5	7	\$335	\$450
ti003	Building Trust Expertise -- Investment Management	8	0.5	9.5	\$335	\$450
ti004	Fiduciary Law	7	0.5	7.75	\$160	\$215
ti005	Discretionary Distributions	6	0.5	6.5	\$160	\$215
ti006	Estate Planning Overview	6	0.5	6.25	\$160	\$215
ti007	Estate Planning for Marital Deduction	6.5	0.5	6.0	\$160	\$215
ti008	Retirement Planning	9.25	0.5	8.0	\$160	\$215
ti009	Federal Estate and Gift Taxes	10.5	0.5	10.0	\$160	\$215
ti010	Fiduciary Income Taxes	9.75	0.50	8.75	\$160	\$215
ti011	Investments I	10	0.5	9.25	\$160	\$215
ti020	Managing Trust Accounts	2	0.25	2.50	\$160	\$215
ti012	Estate Planning for Lifetime Gifts	3	0.25	3.25	\$160	\$215

ti013	Estate Planning for Charitable Giving	9	0.5	8.5	\$160	\$215
ti014	Estate Planning for the Business Owner	10	0.5	10.75	\$160	\$215
ti015	Estate Planning Case Study	2	0.25	2.5	\$160	\$215
ti016	Life Insurance and Annuities	9	0.5	10.0	\$160	\$215
ti017	Financial Planning Skills	6.5	0.5	6.75	\$160	\$215
ti018	Generation Skipping Transfer Tax	8.5	0.5	7.5	\$160	\$215
ti019	Investments II	9	0.5	9.25	\$160	\$215
ti021	ABA Case Study for Wealth Advisors: The Corporate Executive	1	0	0.00	\$150	\$190
ms120	Microsoft Access 2000: Level 1	4	N/A	N/A	\$39	\$52
ms121	Microsoft Access 2000: Level 2	4	N/A	N/A	\$39	\$52
ms122	Microsoft Access 2000: Advanced	4	N/A	N/A	\$39	\$52
ms220	Microsoft Access 2003: Level 1	4	N/A	N/A	\$39	\$52
ms221	Microsoft Access 2003: Level 2	4	N/A	N/A	\$39	\$52
ms222	Microsoft Access 2003: Advanced	4	N/A	N/A	\$39	\$52
ms130	Microsoft Excel 2000: Level 1	4	N/A	N/A	\$39	\$52
ms131	Microsoft Excel 2000: Level 2	4	N/A	N/A	\$39	\$52
ms132	Microsoft Excel 2000: Advanced	4	N/A	N/A	\$39	\$52
ms230	Microsoft Excel 2003: Level 1	4	N/A	N/A	\$39	\$52
ms231	Microsoft Excel 2003: Level 2	4	N/A	N/A	\$39	\$52

ms232	Microsoft Excel 2003: Advanced	4	N/A	N/A	\$39	\$52
ms140	Microsoft Outlook 2000: Introduction	4	N/A	N/A	\$39	\$52
ms141	Microsoft Outlook 2000: Advanced	4	N/A	N/A	\$39	\$52
ms240	Microsoft Outlook 2003: Introduction	4	N/A	N/A	\$39	\$52
ms241	Microsoft Outlook 2003: Advanced	4	N/A	N/A	\$39	\$52
ms150	Microsoft PowerPoint 2000: Introduction	4	N/A	N/A	\$39	\$52
ms151	Microsoft PowerPoint 2000: Advanced	4	N/A	N/A	\$39	\$52
ms250	Microsoft PowerPoint 2003: Introduction	4	N/A	N/A	\$39	\$52
ms251	Microsoft PowerPoint 2003: Advanced	4	N/A	N/A	\$39	\$52
ms160	Microsoft Word 2000: Level 1	4	N/A	N/A	\$39	\$52
ms161	Microsoft Word 2000: Level 2	4	N/A	N/A	\$39	\$52
ms162	Microsoft Word 2000: Advanced	4	N/A	N/A	\$39	\$52
ms160	Microsoft Word 2003: Level 1	4	N/A	N/A	\$39	\$52
ms161	Microsoft Word 2003: Level 2	4	N/A	N/A	\$39	\$52
ms162	Microsoft Word 2003: Advanced	4	N/A	N/A	\$39	\$52

***Course lengths. These are self-paced courses and the time required to complete them will depend on your background, how quickly you read, and how much you review. However most of the courses can be completed in 2 to 4 hours. Exceptions to this general rule are the Trust courses which are more technical in nature and may take 4 to 6 hours or longer. Also the compliance courses designed for specific job and a specific regulation (such as Bank Secrecy Act for Tellers) are much shorter. Most can be completed in less than an hour. The job specific compliance courses that cover all relevant regulations in a single course (such as Regulatory Compliance for Tellers) will take longer, typically 2 to 4 hours.**

